

in-community conference

TUESDAY 4TH OCTOBER 2022

ROYAL ASCOT RACECOURSE, BERKSHIRE

Supplier Agenda

09:45 - 10:15 "SADDLE UP" Welcome and Introduction

10:15 - 11:00 "ENTER THE PARADE RING"

An Introduction to Public Sector Procurement

Join us for a 45 minute session with our own in house experts as we take you through some of the key aspects of the public procurement process and how In-tend have been supporting those wishing to supply the sector with goods and services for over 15 years. This session is to include:

- What, why and how we endeavour to help the In-tend community of buyers and suppliers talk
- A public procurement process, goals and objectives
- The concept of early supplier engagement
- Procurement's place in an organisation - What is the purpose of the department and what is within their remit

11:00 - 11:30 "LEAVE THE PADDOCK" Coffee Break

Refreshments and a chance to meet our exhibitors.

11:30 - 12:15 "WHAT ARE THE ODDS?" Guest Speakers (TBC)

Join us to listen to "public sector buyers" speaking direct to you about what they look for in a tender submission; an insight into what they look for as procurement professionals when reviewing tenders.

12:15 - 13:15 "PLACE YOUR BETS" Lunch

Enjoy a buffet lunch provided by Royal Ascot and further time to meet our exhibitors.

13:15 - 13:45 "UNDER STARTERS ORDERS"

Changes to UK Legislation

An update for to current UK legislation how it effects buyers and therefore how it may effect you as a supplier.

13:45 - 14:15 "THE FRONT RUNNER"

Guest Speaker (TBC)

14:15 - 14:30 "GOING AN EVEN GALLOP" Coffee Break

Another chance to meet our exhibitors and talk to In-tend staff.

14:30 - 15:00 "THE FINAL FURLONG"

In-tend - How we do it?

With a tender application success rate of over 80% made by our Sales Team, join us in this session as we take you through an overview of the "mechanics" of receiving and completing a tender. Procedures and processes which can help you in the future when carrying out a tender submission.

15:00 - 15:30 "A FLYING DISMOUNT" Break and Close

A final chance to speak with our exhibitors, grab a coffee and meet with In-tend staff.

